



## Bort allt vad oro gör....

“Away, all that makes unrest, everything is but dust and ashes,” sang Carl Michael Bellman in the late 1700s.

During the summer period, between May and the beginning of October, we handled about 27 thousand tonnes of waste bales for our clients. Everything was then burnt to dust and ashes to provide hot water and electricity to households in the Mälardalen region. The bales were brought with RoRo vessels whose main task is to transport paper products to markets in Europe. The summer was warm. Handling went very well and we

were able to keep our promise to the public of Oxelösund. “It will not create any inconvenience.”

Paper products put very high quality demands on the logistics chain. Any form of smell effecting the products is unacceptable. This condition provides the desired quality level for waste imports. They must be dry. The bales must remain intact. They must not smell.

I want to pay great tribute to everyone involved in the shipping companies, the cargo owners, the carriers and our own

terminal staff who have handled the flow as expected. Very well done.

**“Neighbour, do exactly as I do, know that this oil brings good temper,”** sings Bellman at the end of his chorus. We have just had a good dialogue with the public in Oxelösund. We have taken the public’s concerns seriously and demonstrated what we are capable of. And we are capable of a lot!

**Erik Zetterlund**  
CEO



# New Lines

With its good location, the large storage capacity, warehouses and equipment, as well as extensive opening hours, the Port of Oxelösund offers many unique advantages for regular traffic. We spoke to SOL North Europe Service and AtoB@C, two companies who have recently chosen the Port of Oxelösund as a partner.



## RDF with SOL North Europe Service



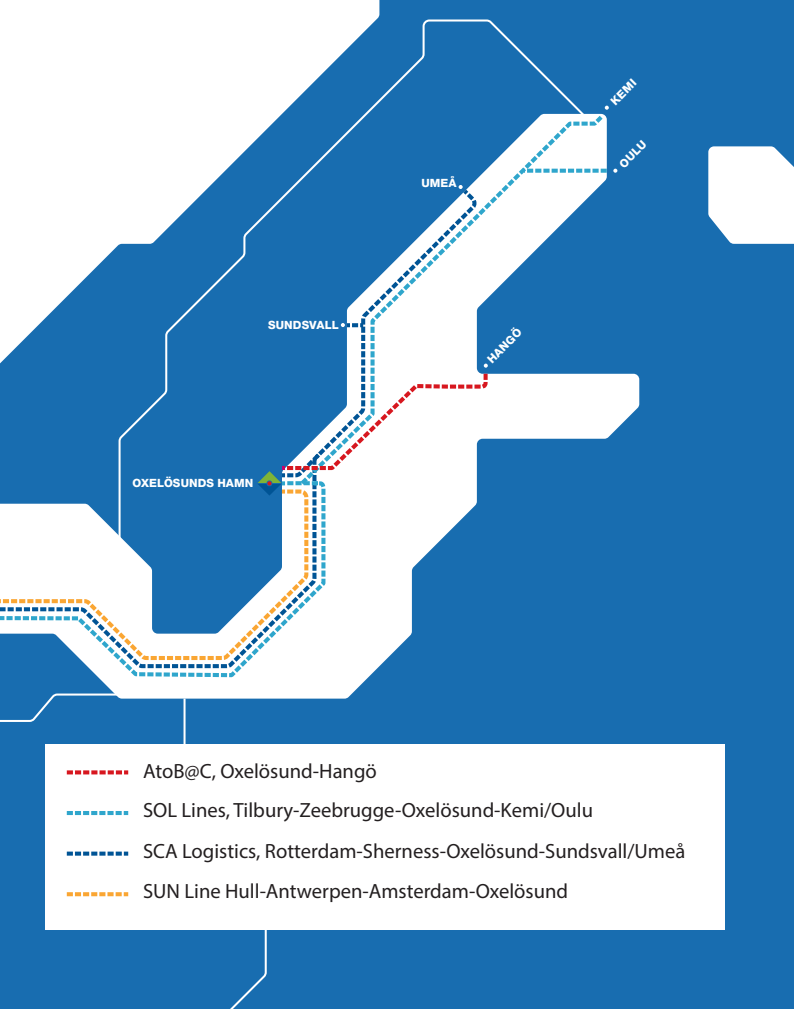
SOL North Europe Service (SNES) is a wholly owned subsidiary of SOL providing logistics services to industries including the forest industry in Sweden and Finland. SNES transports forest products and manages system traffic from mills in Finland and Sweden to the

continent and the UK. Between the end of 2015 and the beginning of 2016, SNES started calling at the Port of Oxelösund as part of their regular service.

“The location was one of the deciding factors. The Port of Oxelösund is a very small deviation for our regular services, with an approach time of just one hour. We also feel that the port is a very flexible partner. It has good equipment and a

high level of commitment,” explains Jonas Wåhlin, General Manager at SNES. Oxelösund has now become a stop on the line between Kemi and Oulu in Finland, Zeebrugge in Belgium and Tilbury in England. At the moment, SOL's ships call here every other week, but SOL hopes to begin calling every week.

“We ship SECU boxes with paper products from northern Finland to Tilbury via Zeebrugge. It has become a financial, practical and climate-smart choice to also accept RDF waste on this line in the northbound direction, which is unloaded in Oxelösund and transported to the heating plant. We are an entrepreneurial and flexible shipping company, and this is the kind of solution that we like. Things have gone very well so far, and we have plans and the capacity to increase the frequency to weekly calls,” Jonas concludes.



- AtoB@C, Oxelösund-Hangö
- SOL Lines, Tilbury-Zeebrugge-Oxelösund-Kemi/Oulu
- SCA Logistics, Rotterdam-Sheerness-Oxelösund-Sundsvall/Umeå
- SUN Line Hull-Antwerpen-Amsterdam-Oxelösund

# A solutions-orientated partnership with AtoB@C



AtoB@C was founded in 2000, and their fleet now consists of 32 ice-classed vessels operating in Scandinavia and on the continent. With its large fleet, the company highly value flexible solutions. Since the beginning of the year, AtoB@C has been calling at the

Port of Oxelösund weekly with a line that sails between Hangö and Oxelösund.

“We now have a regular service to the Port of Oxelösund, where we mainly transport steel, but where we can also ship forest products, containers, pulp, scrap and more. Basically anything that can be lifted onto a ship. The Port of Oxelösund is a partner

with the right equipment and cranes, but we also appreciate the fact that the port is open around the clock,” says Per Salokannel, who works with chartering at AtoB@C.

AtoB@C has the possibility to choose the vessel size based on what and how much is going to be shipped on each occasion. This creates practical, but also more environmentally-friendly logistics solutions. This is why it is important to work with partners who are just as solutions oriented.

“The Port of Oxelösund is proactive and provides solutions to details. They do what needs to be done, and discuss it with us afterwards. That makes our job easier and creates possibilities for us to develop together,” says Per.



# The Port of Oxelösund Race 2016

On 25th August, the Port of Oxelösund invited people to the first, but not the last, edition of the Port of Oxelösund race. Together with our customers and friends, we sailed close races in the port's basin. The day offered lots of exciting moments in the form of occasional collisions and bent helms, but also the great joy and enthusiasm of participants.

After the races we had a guided tour of the Femöre fort, and later participants were invited to a nice dinner in Oxelösund Yacht Club's clubhouse. This is where the prestigious trophy was awarded to the day's winner. We would like to thank OXSS for this excellent event.



## RESULTS

### First place

Kristian Peders, NOAH  
Magnus Rennerfelt, Tore Ulff Chartering  
Thomas Andersson, Oxhamn

### Second place

Karl Minkkinen, SOL Lines  
Kristian Ståhl, SUEZ Recycling  
Lasse Ringberger, Scanlog

### Third place

Susanne Malmer, SUEZ Recycling  
Mikael Högström, SCA Logistics  
Douglas Heilborn, Oxhamn

### Last place

Oxhamn, with CJ Warfvinge at the helm.

